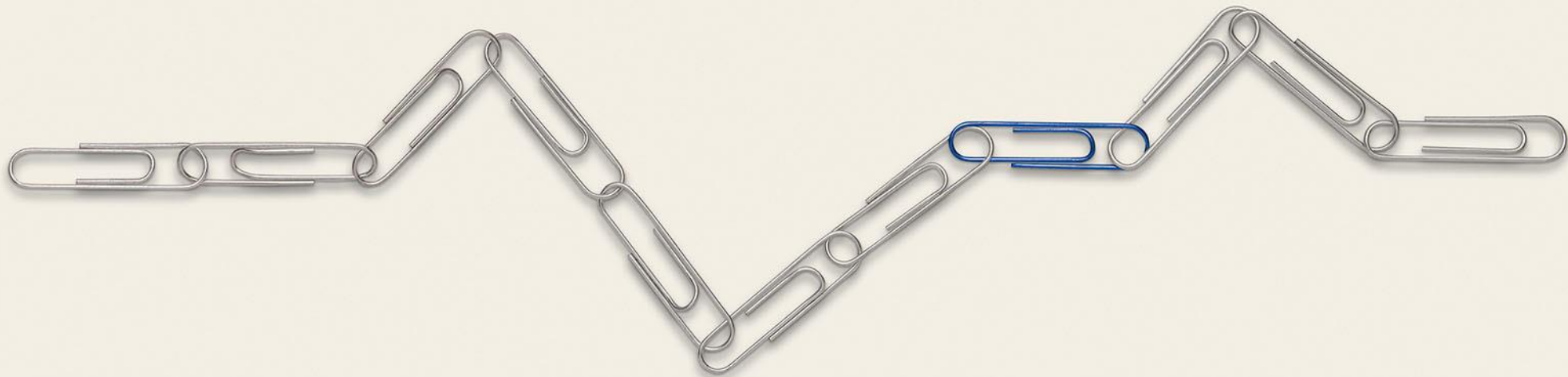
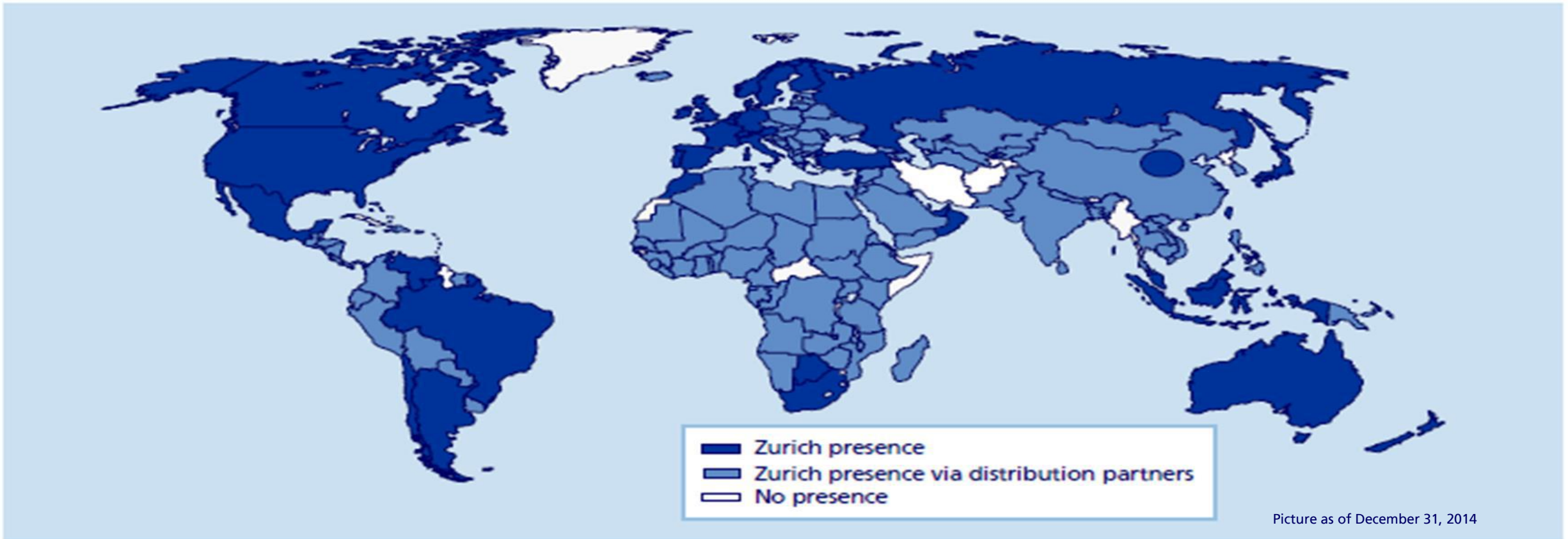


DevOps : Unicorns and Elephants

Rick Allan
Head of Delivery Capability





- Substantial global Life and P&C insurance company
- ~53,000 employees
- Customers in more than 210 countries and territories
- \$207bn Investment portfolio

Head Office & Countries



Changes



Unicorns

Life/Annuity

- policygenius
- Abaris
- SURE.
- BIMA
- pb
- bb
- surely

Auto (Distribution/Comparison)

- Insurity
- Goji
- CoverHound
- EVEREST
- CUVVA
- easypolicy
- CompareAuto
- Furbermint
- RB
- R

Auto Telematics/UBI

- OK
- m
- Seeset
- OCTO
- 众安保险
- Acculix

Auto Claims

- insureheat
- ClearChoice

Healthcare/Dental (Full-stack/SMB/Individual)

- oscar
- Clover
- m
- ZENEFITS
- GUSTO
- SI
- Stride
- hixme
- flock
- GRAVE
- mh
- GOCo

SMB

- EM
- next
- FOUNDER SHIELD
- CW
- insureon

Sharing economy

- RISK
- Slice
- GUILD

(Re)Insurance Software/Analytics/laaS

- Shift Technology
- zipari
- miEdge
- Dynamis
- ClaimKIT
- LAPETUS
- pablow
- fadata
- acturis

Mobile Insurance Management

- Knip
- GetSafe
- CLARK

Renters/Homeowners

- Harbor
- Quilt
- poncho
- MATIC
- LeanLock

P2P

- Lemonade
- LIVAMO
- inspool
- ethic



Elephants



The First Question



W.I.I.F.M.



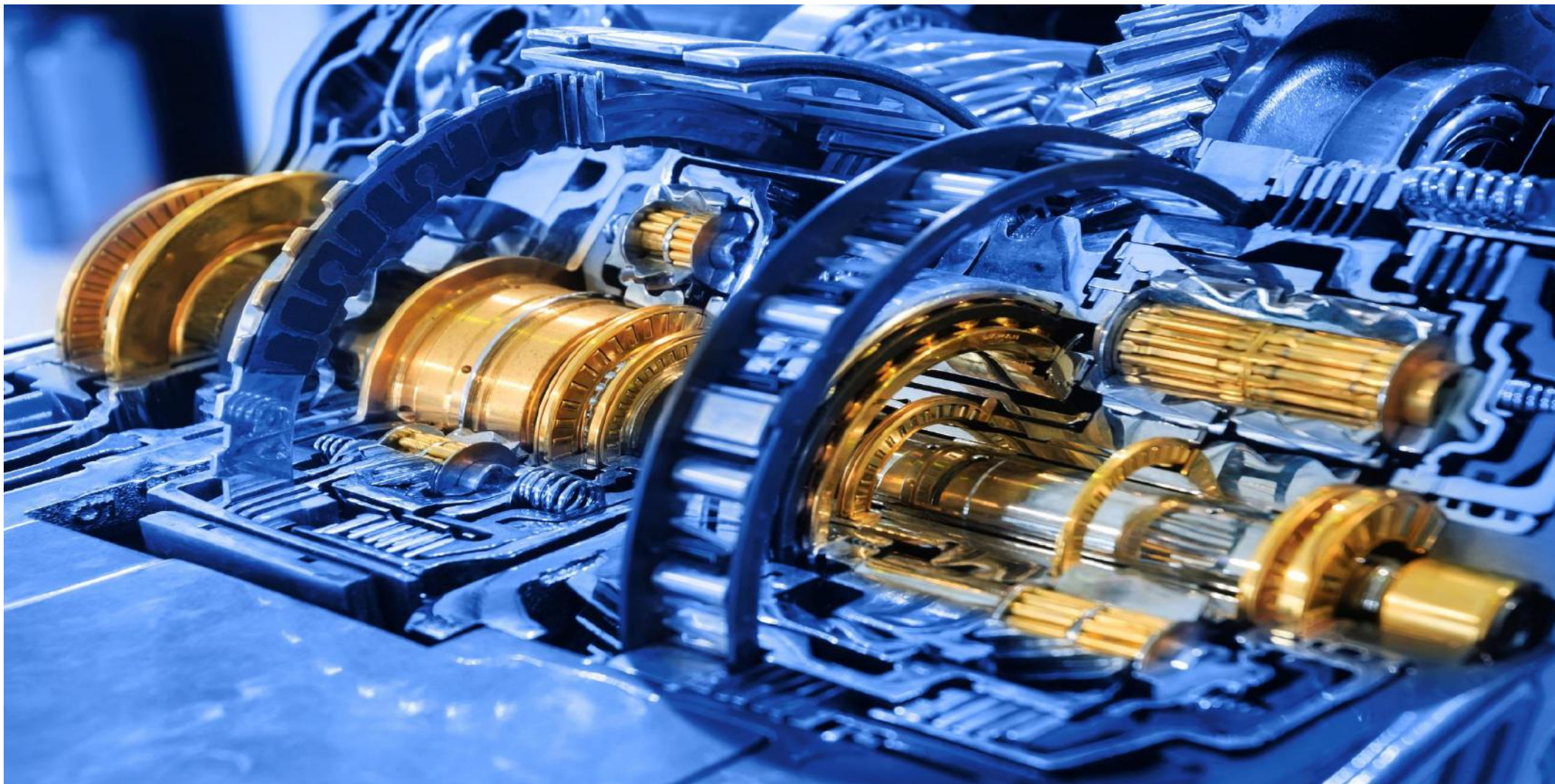
...a plan comes together



The 'Hamburger' Approach



Challenges



Conclusion

